

# HOW TO FIND GRANTS AND PARTNERS

ALICIA KNOEDLER, UNIVERSITY OF OKLAHOMA



# WHAT WILL WE EXPLORE?

- Finding funding opportunities (i.e., grants)
- Identifying partners and reaching out to them
- Introductions to various funding agencies and private foundations – Profiles for Resources of Funding

# FINDING FUNDING OPPORTUNITIES

- Various Tools
  - Foundation Directory Online - <https://fconline.foundationcenter.org/search/member-index> - \$400, \$1000, \$1,500, more (per year subscription)
  - PIVOT - <http://pivot.cos.com/> - depends on size of organization and potential users (negotiable)
  - InfoReady In4Grants - <http://www.infoready4.com/research-collaboration/>
  - Grants.gov – free

...

Two suggestions:

- Get free trials to try out these systems
- Partner with universities and public libraries and organizations to potentially get access to resources for searching for funding opportunities.

# GRANT SEARCHING: TIPS

## What you type

GRANTS.GOV<sup>SM</sup>  
FIND. APPLY. SUCCEED.<sup>SM</sup>

HOME LEARN GRANTS SEARCH GRANTS APPLICANTS GRANTORS

GRANTS.GOV > Search Grants

### SEARCH GRANTS

**BASIC SEARCH CRITERIA:**

Keyword(s):

Funding Opportunity Number:

CFDA Number:

**OPPORTUNITY STATUS:**

☒ Posted (404)

☐ Closed (766)

☐ Archived (9,262)

**SORT BY:**

**1 - 25 OF 404 MATCHING RESULTS:**

Funding Opportunity Number	Int Ar
<a href="#">PAR-14-260</a>	Int Ar
<a href="#">NNH14ZHA001N-MAIANSP</a>	EC AL
<a href="#">NNH14ZHA001N-MAIANSP</a>	EC AL
<a href="#">HHS-2015-ACF-OHS-HC-R11-0997</a>	Re Of

## What you get

GRANTS.GOV<sup>SM</sup>  
FIND. APPLY. SUCCEED.<sup>SM</sup>

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# GRANT SEARCHING: TIPS

## Closer, but still not correct

The screenshot shows the GRANTS.GOV search interface. The search criteria are set to 'Native AND American', resulting in 141 matching results. The results table lists several funding opportunities, including PAR-14-260, NNH14ZHA001N-MAIANSP, and HHS-2015-ACF-OHS-HC-R11-0997.

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### SEARCH GRANTS

**BASIC SEARCH CRITERIA:**

Keyword(s): **Native AND American**

Funding Opportunity Number:

CFDA Number:

**SEARCH**

**OPPORTUNITY STATUS:**

- ☒ Posted (141)
- ☐ Closed (244)
- ☐ Archived (3,131)

**1 - 25 OF 141 MATCHING RESULTS:**

Funding Opportunity Number	Intervent Populatio
PAR-14-260	Intervent Populatio
NNH14ZHA001N-MAIANSP	EC AL
NNH14ZHA001N-MAIANSP	EC AL
HHS-2015-ACF-OHS-HC-R11-0997	Re

## What you want

The screenshot shows the GRANTS.GOV search interface. The search criteria are set to 'Native American', resulting in 84 matching results. The results table lists several funding opportunities, including PAR-14-260, ED-GRANTS-060315-001, and CDC-RFA-EH15-1507.

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GRANTS.GOV > Search Grants

### SEARCH GRANTS

**BASIC SEARCH CRITERIA:**

Keyword(s): **Native American**

Funding Opportunity Number:

CFDA Number:

**SEARCH**

**OPPORTUNITY STATUS:**

- ☒ Posted (84)
- ☐ Closed (94)
- ☐ Archived (1,323)

**1 - 25 OF 84 MATCHING RESULTS:**

Funding Opportunity Number	Intervent Populatio
PAR-14-260	Intervent Populatio
ED-GRANTS-060315-001	Office of Institution
CDC-RFA-EH15-1507	Environn Program

# COS PIVOT: EXAMPLE

← → ↻ pivot.cos.com/funding/search 🔑 ☆ ☰

### Citizenship/Residency Filter

☒ United States OR Unrestricted

### Find Opportunities matching

☒ Match all of the fields ☐ Match any of the fields ⓘ

	All Fields ▼	tribal	or		or		ⓘ
and	All Fields ▼		or		or		
and	All Fields ▼		or		or		

▸ Amount

▸ Deadlines

▸ Limited Submission

▸ Activity Location

▸ Citizenship or Residency

▸ Funding Type

▸ Keyword

▼ Applicant Type

☐ Academic Institution

☐ Commercial

☒ Government

☐ Graduate Student

☒ Minority

Government x Minority x

# INTERPRETING FUNDING OPPORTUNITIES

From: cscconsortium  
On Behalf Of Mark Shafer  
Sent: Tuesday, August 14, 2012 11:45 AM  
To: CSC;  
Subject: NOAA CPO call for FY13

NOAA Climate Program Office's FY13 Call for Proposals has come out: [http://www.cpo.noaa.gov/index.jsp?pg=./opportunities/opp\\_index.jsp&opp=grants](http://www.cpo.noaa.gov/index.jsp?pg=./opportunities/opp_index.jsp&opp=grants). I have attached the overall FFO, but please look at the individual program information sheets in the "Programs Accepting Applications" section of the website. The individual programs have varying durations and funding level, so please look at the information sheets for further guidance. They span a range from modeling and analysis to applications, so there is just about something for everybody here!

Letters of Intent are not required but are strongly encouraged. They are due to the respective Program Managers on August 29. Full proposals are due November 3. Your institutions can submit proposals directly to NOAA (you do not need to go through SCIPP on this one). Good luck!

-Mark

# INTERPRETING FUNDING OPPORTUNITIES

From: Climate News, BIA

Date: Tue, May 26, 2015 at 8:57 AM

Subject: RUSH: Youth Climate Funding for Internships. Due June 22, 2015.

Due June 22, 2015. Details attached.

We have \$1,750,000 for tribal youth internships available and funding goes through the 638 contract and compact process. This is for climate intentional work in tribal programs and research into climate change management needs.

We expect that the research internships will be especially attractive to tribal colleges but to get that money to the college, the college must already have 638 contracting authority from their tribe, or the tribe will have to submit the proposal and have a mechanism in place to pass the funding through to the college.

Things to note:

- Proposals are due electronically to [climate.funding@bia.gov](mailto:climate.funding@bia.gov). Send questions there too.
- Hard copies sent by US Mail are impossible to read or scan because pages melt together in the US post office bio-threat process.
- The majority of the proposed work for the intern must be something that advances climate adaptation for a tribal program.
- There isn't a specific one year timeline on the program proposals. Summer 2016 is reasonable with closeout reporting by the end of 2016.
- School year 2015 -2016 internships are also reasonable. We will need quarterly reporting so that we can show success and support the funding.

Thanks

Sean Hart

BIA Climate Change Coordinator

[sean.hart@bia.gov](mailto:sean.hart@bia.gov)

# FUNDING FIRE HOSE

Agency/Foundation	Due Date	Category	Program Length	Program Funding	Award Ceiling	CFDA	Title	Description	Contact
<b>Agency</b>		<b>Education</b>							
USDA - NIFA	2/20/2016	Education Public Health Natural Resources Climate Change	<3 years	\$1,700,000	\$200,000	10.227	1994 Institutions Research Program Tribal Colleges Research Grants Program TCRGP	Grant to Tribal Colleges to perform research "New Discover Research", "Capacity Building Research", or "Student Research Experiences". The topics of interest revolve around tribal needs in Teaching, Development of Youth, Energy, Climate change, Natural Resources, Agriculture, Food Systems/Safety, etc.	(202) 720-2324
USDA Rural Business Cooperative Service	2/12/2016	Energy Education Natural Resources	unspecified	\$50,000,000	\$500,000	10.868	Rural Energy for America Program	You will establish a program to assist agricultural producers and rural small businesses with evaluating the energy efficiency and the potential to incorporate renewable energy technologies into their operations.	Lisa Noty (712) 243-2107 Lisa.Noty@wdc.usda.gov <a href="https://www.usda.gov/core&amp;k">https://www.usda.gov/core&amp;k</a>
DOI - NPS	8/3/2015	Education Cultural Resources	<2 years	\$1,700,000	\$200,000	15.925	National Maritime Heritage Grants Program Maritime Heritage Grants Native American Employment and Training Workforce Investment Act WIA, Section 166	Grant for maritime preservation or education.	Kelly Spradley-Kurowski (202) 354-2266 kelly_spradley-kurowski@nps.gov <a href="http://www.nps.gov">http://www.nps.gov</a>
DOL - ETA	Annually	Education Trainings	<3 years	\$49,000,000	unspecified	17.265		Provides funds for educational and training programs for Native American adults and youth. Annual program year grants.	Duane Hall (972) 850-4637 hall.duane@dol.gov <a href="https://www.dol.gov/core&amp;k">https://www.dol.gov/core&amp;k</a>
EPA - ORD	5/26/2015	Public Health Education	<2 years	\$7,200,000	\$132,000	66.514	Science To Achieve Results (STAR) Fellowships	Fellowships for graduate students in sustainable and healthy tribal communities.	Brandon Jones (703) 347-8053 jones.brandon@epa.gov <a href="http://www.epa.gov/html">http://www.epa.gov/html</a>
DOE - EERE	3/4/2016	Energy Education Natural Resources	unspecified	\$2,500,000	\$700,000	81.117	Energy Efficiency and Renewable Energy Information Dissemination, Outreach, Training and Technical Analysis/Assistance	Two fold grant, option 1 is to provide a location and training to youth in renewable energy tech startups, option 2 is to let teams of collegiate student compete with their energy tech startup plans.	James Cash (720) 356-1456 james.cash@ee.doe.gov <a href="http://www.doe.gov/opportunities">http://www.doe.gov/opportunities</a>
DOI - FWS	10/30/2015	Education Natural Resources Cultural Resources	unspecified	\$6,000,000	\$200,000	N/A	Tribal Wildlife Grants	Tribal Wildlife Grants are used to provide technical and financial assistance to Tribes for the development and implementation of programs that benefit fish and wildlife resources and their habitat.	Scott Aikin (360) 604-2531 scott_aikin@fws.gov <a href="http://www.fws.gov/apply">http://www.fws.gov/apply</a>
<b>Foundation</b>		<b>Education</b>							
Corporation for National and Community Service (CNCS) & AmeriCorps	4/8/2016	Natural Resources Climate Change Education Public Health	1 year	unspecified	\$75,000	94.006	AmeriCorps Indian Tribes Grants FY 2015	Disaster Services: improving community resiliency through Disaster preparation, response, recovery, and mitigationEducation: improving student academic performance including STEMHealthy futures: positively impacting behavioral health outcomes and/or increasing the capacity of tribal communities to offer behavioral health prevention and support ILTF provides financial assistance to Head Start and K-12 educational institutions or tribally controlled K-12 schools seeking to implement ILTF's Lessons of Our Land curriculum in individual or multiple classrooms, school-wide or district-wide.	Amy Borgstrom (202) 606-6930 aborgstrom@cns.gov <a href="http://www.cns.gov/opportunities">http://www.cns.gov/opportunities</a>
Indian Land Tenure Foundation	Continuous	Education Cultural Resources	N/A	unspecified	\$75,000	N/A	Head Start and K-12 Curriculum	Statewide implementation of the ILTF Lessons of Our Land curriculum speaks to adapting the curriculum to include information relative to local Indian populations and developing a strategy for implementation throughout the state.	info@iltf.org <a href="https://www.iltf.org/curriculum">https://www.iltf.org/curriculum</a>
Indian Land Tenure Foundation	Continuous	Education Cultural Resources	N/A	unspecified	\$100,000	N/A	Statewide Curriculum Initiative		info@iltf.org <a href="https://www.iltf.org/curriculum">https://www.iltf.org/curriculum</a>
<b>Agency/Foundation</b>		<b>Category</b>	<b>Program Length</b>	<b>Program Funding</b>	<b>Award Ceiling</b>	<b>CFDA</b>	<b>Title</b>	<b>Description</b>	<b>Contact</b>
<b>Agency</b>		<b>Public Health</b>							
USDA - NIFA	2/20/2016	Education Public Health Natural Resource Climate Change	<3 years	\$1,700,000	\$200,000	10.227	1994 Institutions Research Program Tribal Colleges Research Grants Program TCRGP	Grant to Tribal Colleges to perform research "New Discover Research", "Capacity Building Research", or "Student Research Experiences". The topics of interest revolve around tribal needs in Teaching, Development of Youth, Energy, Climate change, Natural Resources, Agriculture, Food Systems/Safety, etc.	(202) 720-2324
USDA - NIFA	9/30/2015	Public Health Trainings Climate Change Natural Resources	<5 years	\$116,000,000	unspecified	10.310	Agriculture and Food Research Initiative	To establish a competitive grants program to provide funding for fundamental and applied research, extension, and education to address food and agricultural sciences.	<a href="http://nifa.ars.gov/research">http://nifa.ars.gov/research</a> (202) 401-6134 <a href="http://nifa.ars.gov/%20Food%20Research">http://nifa.ars.gov/%20Food%20Research</a>
NOAA	unspecified	Climate Change Public Health	1 year	\$3,000,000	\$800,000	11.459	Weather and Air Quality Research	For universities to perform research for short and long-term climate and air quality fluctuations and trends.	(301) 713-9397 

# PARTNER SEARCHING

## ► Websites:

- EPA's Environmental Education Grants Website (free)
- Foundation Directory Online (FDO) (free & subscription)

## • Parameters:

- Organizations (profit & nonprofit)
- Research Universities
- Government Agencies
  - EPA, BIA, NOAA, USDA, NPS, NWF, etc.

# IDENTIFYING PARTNERS

Agencies	Location	Funding Priorities	Description	Solicitation	Contact	Phone	Link
BIA - Eastern Oklahoma Regional Office	Muskogee, OK	Cultural Resources	Mission is to enhance the quality of life, to promote economic opportunity, and to carry out the responsibility to protect and improve the trust assets of American Indians, Indian tribes, and Alaska Natives.	Solicited		(918) 781-4608	<a href="http://www.bia.gov/">http://www.bia.gov/</a>
BIA - Southern Plains Regional Office	Anadarko, OK	Cultural Resources	Mission is to enhance the quality of life, to promote economic opportunity, and to carry out the responsibility to protect and improve the trust assets of American Indians, Indian tribes, and Alaska Natives.	Solicited		(405) 247-8673	<a href="http://www.bia.gov/">http://www.bia.gov/</a>
Bureau of Land Management (BLM) - Oklahoma	Oklahoma City, OK	Natural Resources	The Bureau of Land Management is an agency within the United States Department of the Interior that administers more than 247.3 million acres of public lands in the United States constituting one-eighth of the landmass of the country.	Solicited		(405) 234-5900	<a href="http://www.blm.gov/">www.blm.gov/</a>
Bureau of Reclamation - Great Plains	Billings, MT	Natural Resources	Native American Program activities have included such efforts as: irrigation projects; municipal, industrial and rural water systems; dam construction; safety of dams; drought relief; emergency assistance; other planning and engineering studies; and other activities which facilitate the negotiations and implementation of Indian water rights settlements.	Solicited		(406) 247-7600	<a href="http://www.usbr.gov/gp/">http://www.usbr.gov/gp/</a>
CESU Desert Southwest	Tucson, AZ	Research Climate Change Natural Resources Cultural Resources	The Desert Southwest Cooperative Ecosystem Studies Unit (DSCESU) is a cooperative network of 8 federal, 8 university, and 7 nongovernmental agencies studying and managing natural and cultural resources. Formed in 2000, and encompassing the Mojave, Sonoran, and Chihuahuan deserts, the DSCESU has been involved in more than 400 projects, with funding totaling over \$20 million.	Solicited		(520) 621-8574	<a href="http://www.cesu.psu.edu/unit_portal/DESO_portal.htm">http://www.cesu.psu.edu/unit_portal/DESO_portal.htm</a>
CESU Great Plains	Lincoln, NE	Research Climate Change Natural Resources Cultural Resources	The Great Plains Cooperative Ecosystem Studies Unit (GP-CESU) is a network of 16 academic institutions in the Great Plains region and eight federal agencies. The unit encompasses a broad geographical portion of the Great Plains and offers an outstanding group of scientists in grasslands, ecosystems studies, and natural and cultural resources management for collaborative research, technical assistance and educational opportunities in the CESU.	Solicited		(402) 472-6825	<a href="http://www.cesu.psu.edu/unit_portal/GRPL_portal.htm">http://www.cesu.psu.edu/unit_portal/GRPL_portal.htm</a>
CESU Gulf Coast	College Station, TX	Research Climate Change Natural Resources Cultural Resources	Gulf Coast Cooperative Ecosystem Studies Unit (GC-CESU) facilitates collaborative research, education and technical assistance pertaining to the human and natural environment, within and beyond the region, among federal and state agencies, universities and non-governmental organizations.	Solicited		(979) 862-7205	<a href="http://www.cesu.psu.edu/unit_portal/GUCO_portal.htm">http://www.cesu.psu.edu/unit_portal/GUCO_portal.htm</a>
Farm Service Agency (FSA) - New Mexico	Albuquerque, NM	Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited		(505) 761-4900	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>
Farm Service Agency (FSA) - Oklahoma	Stillwater, OK	Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited		(405) 742-1130	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>
Farm Service Agency (FSA) - Texas	College Station, TX	Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited		(979) 680-5151	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>
National Park Service (NPS)	Washington, DC	Environment Natural Resources	Conservation of the scenery and the natural and historic objects and the wild life to provide for the enjoyment and to leave them unimpaired for future generations.	Solicited		(202) 513-7156	<a href="http://www.nps.gov/index.htm">http://www.nps.gov/index.htm</a>
Texas Sea Grant	College Station, TX	Coastal & Marine Resources	Texas Sea Grant's mission is to improve the understanding, wise use and stewardship of Texas coastal and marine resources.	Solicited		(979) 845-3854	<a href="http://texasseagrants.org/">http://texasseagrants.org/</a>
U.S. Fish and Wildlife Service	Albuquerque, NM	Natural Resources	The U.S. Fish and Wildlife Service practices Strategic Habitat Conservation to conserve, protect, and save natural habitats.	Solicited		(505) 248-6911	<a href="http://www.fws.gov/southwest/">http://www.fws.gov/southwest/</a>
BIA Eastern Navajo Agency					Lester Tsosie lester.tsosie@bia.gov	(505) 786-6032	
BIA/NRO, DRD-IS					Gutierrez Dianne dianne.gutierrez@bia.gov	(505) 863-8221	
BIA NRO (Climate POC)					Yassie Harriene Harriene.Yazzie@bia.gov	(505) 863-8287	
BIA NRO					Joseph Bitsie, Jr. Joseph.Bitsie@bia.gov	(505) 863-8270	
BIA NRO					Pearl Chamberlin pearl.chamberlin@bia.gov	(505) 863-8221	
BIA Navajo Region					Bernadette Tsosie bernadette.tsosie@bia.gov	(505) 863-8356	
BIA SW Region, Climate Change Point of Contact	Albuquerque, NM				Joe Jojola joseph.jojola@bia.gov	(505) 563-3408 (cell)	
Desert LCC, Coordinator					Genevieve Johnson gjohnson@usbr.gov	(623) 773-6206	
Southern Rockies LCC, Coordinator					Kevin Johnson kevin_m_johnson@fws.gov	(303) 236-4518	

# IDENTIFYING PARTNERS

Universities	Location	Funding Priorities	Description	Solicitation	Phone	Link
Baylor University	Waco, TX	Research	Private University	Solicited	(254) 710-1011	<a href="http://www.baylor.edu/">http://www.baylor.edu/</a>
Lamar University	Beaumont, TX	Research	Public University	Solicited	(409) 880-8888	<a href="http://www.lamar.edu/">http://www.lamar.edu/</a>
Louisiana State University	Baton Rouge, LA	Research	Public University	Solicited	Gretchen Rhodes gstein@lsu.edu	(225) 578-3202 <a href="http://www.lsu.edu/">http://www.lsu.edu/</a>
New Mexico State University	Las Cruces, NM	Research	Public University	Solicited	Sudha Murthy smurthy@research.nmsu.edu	(575) 646-0111 <a href="http://www.nmsu.edu/">http://www.nmsu.edu/</a>
Oklahoma State University	Stillwater, OK	Research	Public University	Solicited	Toni Shaklee toni.shaklee@okstate.edu	(405) 744-6260 <a href="http://go.okstate.edu/">http://go.okstate.edu/</a>
Our Lady of the Lake University	San Antonio, TX	Research	Private University	Solicited	(210) 434-6711	<a href="http://www.ollusa.edu/">http://www.ollusa.edu/</a>
Rice University	Houston, TX	Research	Private University	Solicited	Carlos Garcia chemcar@rice.edu	(713) 348-0000 <a href="http://www.rice.edu/">http://www.rice.edu/</a>
Sam Houston State University	Huntsville, TX	Research	Public University	Solicited	(936) 294-1111	<a href="http://www.shsu.edu/">http://www.shsu.edu/</a>
Southern Methodist University	University Park, TX	Research	Private University	Solicited	(214) 768-2000	<a href="http://www.smu.edu/">http://www.smu.edu/</a>
Texas A&M University	College Station, TX	Research	Public University	Solicited	Jason Whisenant jwhisenant@tamu.edu	(979) 845-3211 <a href="https://www.tamu.edu/">https://www.tamu.edu/</a>
Texas A&M University at Commerce	Commerce, TX	Research	Public University	Solicited	(903) 886-5102	<a href="https://www.tamuc.edu/">https://www.tamuc.edu/</a>
Texas A&M University at Corpus Christi	Corpus Christi, TX	Research	Public University	Solicited	Dan Riechers daniel.riechers@tamucc.edu	(361) 825-5700 <a href="https://www.tamucc.edu/">https://www.tamucc.edu/</a>
Texas A&M University at Kingsville	Kingsville, TX	Research	Public University	Solicited	(361) 593-2111	<a href="http://www.tamuk.edu/">http://www.tamuk.edu/</a>
Texas Christian University	Fort Worth, TX	Research	Private University	Solicited	(817) 257-7000	<a href="http://www.tcu.edu/">http://www.tcu.edu/</a>
Texas Southern University	Houston, TX	Research	Public University	Solicited	(713) 313-7011	<a href="http://www.tsu.edu/">http://www.tsu.edu/</a>
Texas Tech University	Lubbock, TX	Research	Public University	Solicited	Kay Tindle kayla.tindle@ttu.edu	(806) 742-2011 <a href="https://www.ttu.edu/">https://www.ttu.edu/</a>
Texas Woman's University	Denton, Texas	Research	Public University	Solicited	Barbara Neal BNeal2@twu.edu	(940) 898-3103 <a href="http://www.twu.edu/">http://www.twu.edu/</a>
Trinity University	San Antonio, TX	Research	Private University	Solicited	Peggy Sundermeyer psunderm@trinity.com	<a href="http://trinity.edu">http://trinity.edu</a>
The University of Tulsa	Tulsa, OK	Research	Private University	Solicited	(918) 631-2000	<a href="http://utulsa.edu/">http://utulsa.edu/</a>
University of Houston	Houston, TX	Research	Public University	Solicited	Courtney Donica cdonica@central.uh.edu	(713) 743-2255 <a href="http://www.uh.edu/">http://www.uh.edu/</a>
University of Louisiana at Lafayette	Lafayette, LA	Research	Public University	Solicited	(337) 482-1000	<a href="http://www.louisiana.edu/">http://www.louisiana.edu/</a>
University of New Mexico	Albuquerque, NM	Research	Public University	Solicited	Mary Jo Daniel mjdaniel@unm.edu	(505) 277-0111 <a href="http://www.unm.edu/">http://www.unm.edu/</a>
University of North Texas	Denton, TX	Research	Public University	Solicited	Amanda White Bennett Amanda.White@unt.edu	(940) 565-2000 <a href="https://www.unt.edu/">https://www.unt.edu/</a>
University of Oklahoma	Norman, OK	Research	Public University	Solicited	Alicia Knoedler aknoedler@ou.edu	(405) 325-0311 <a href="http://www.ou.edu/">http://www.ou.edu/</a>
University of Texas at Arlington	Arlington, TX	Research	Public University	Solicited	(817) 272-2011	<a href="http://www.uta.edu/uta/">http://www.uta.edu/uta/</a>
University of Texas at Austin	Austin, TX	Research	Public University	Solicited	Jennifer Lyon lyon@austin.utexas.edu	(512) 471-3434 <a href="http://www.utexas.edu/">http://www.utexas.edu/</a>
University of Texas at Dallas	Richardson, TX	Research	Public University	Solicited	(972) 883-2111	<a href="http://www.utdallas.edu/">http://www.utdallas.edu/</a>
University of Texas at El Paso	El Paso, TX	Research	Public University	Solicited	(915) 747-5000	<a href="http://www.utep.edu/">http://www.utep.edu/</a>
University of Texas at San Antonio	San Antonio, TX	Research	Public University	Solicited	Ana Wandless ana.wandless@utsa.edu	(210) 458-4011 <a href="http://www.utsa.edu/">http://www.utsa.edu/</a>

# PARTNERS LIST: EXAMPLE

	A	B	C	D	E	F	G	H
1	Agencies	Location	Funding Priorities	Description	Solicitation	Phone	Link	
2	BIA - Eastern Oklahoma Regional Office	Muskogee, OK	Cultural Resources	Mission is to enhance the quality of life, to promote economic opportunity, and to carry out the responsibility to protect and improve the trust assets of American Indians, Indian tribes, and Alaska Natives.	Solicited	(918) 781-4608	<a href="http://www.bia.gov/">http://www.bia.gov/</a>	
3	BIA - Southern Plains Regional Office	Anadarko, OK	Cultural Resources	Mission is to enhance the quality of life, to promote economic opportunity, and to carry out the responsibility to protect and improve the trust assets of American Indians, Indian tribes, and Alaska Natives.	Solicited	(405) 247-6673	<a href="http://www.bia.gov/">http://www.bia.gov/</a>	
4	Bureau of Land Management (BLM) - Oklahoma	Oklahoma City, OK	Natural Resources	The Bureau of Land Management is an agency within the United States Department of the Interior that administers more than 247.3 million acres of public lands in the United States constituting one-eighth of the landmass of the country. Native American Program activities have included such efforts as: irrigation projects; municipal, industrial and rural water systems; dam construction; safety of dams; drought relief; emergency assistance; other planning and engineering studies; and other activities which facilitate the negotiations and implementation of Indian water rights settlements.	Solicited	(405) 234-5900	<a href="http://www.blm.gov/">www.blm.gov/</a>	
5	Bureau of Reclamation - Great Plains	Billings, MT	Natural Resources	The Desert Southwest Cooperative Ecosystem Studies Unit (DSCESU) is a cooperative network of 8 federal, 3 university, and 7 nongovernmental agencies studying and managing natural and cultural resources. Formed in 2000, and encompassing the Mojave, Sonoran, and Chihuahuan deserts, the DSCESU has been involved in more than 400 projects, with funding totaling over \$20 million.	Solicited	(406) 247-7600	<a href="http://www.usbr.gov/gp/">http://www.usbr.gov/gp/</a>	
6	CESU Desert Southwest	Tucson, AZ	Research Climate Change Natural Resources Cultural Resources	The Great Plains Cooperative Ecosystem Studies Unit (GP-CESU) is a network of 16 academic institutions in the Great Plains region and eight federal agencies. The unit encompasses a broad geographical portion of the Great Plains and offers an outstanding group of scientists in grasslands, ecosystems studies, and natural and cultural resources management for collaborative research, technical assistance and educational opportunities in the CESU.	Solicited	(520) 621-8574	<a href="http://www.cesu.psu.edu/unit_portals/DESU_portal.htm">http://www.cesu.psu.edu/unit_portals/DESU_portal.htm</a>	
7	CESU Great Plains	Lincoln, NE	Research Climate Change Natural Resources Cultural Resources	Gulf Coast Cooperative Ecosystem Studies Unit (GC-CESU) facilitates collaborative research, education and technical assistance pertaining to the human and natural environment, within and beyond the region, among federal and state agencies, universities and non-governmental organizations.	Solicited	(402) 472-6825	<a href="http://www.cesu.psu.edu/unit_portals/GRPL_portal.htm">http://www.cesu.psu.edu/unit_portals/GRPL_portal.htm</a>	
8	CESU Gulf Coast	College Station, TX	Research Climate Change Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited	(979) 862-7205	<a href="http://www.cesu.psu.edu/unit_portals/GUCO_portal.htm">http://www.cesu.psu.edu/unit_portals/GUCO_portal.htm</a>	
9	Farm Service Agency (FSA) - New Mexico	Albuquerque, NM	Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited	(505) 761-4900	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>	
10	Farm Service Agency (FSA) - Oklahoma	Stillwater, OK	Natural Resources Cultural Resources	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited	(405) 742-1130	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>	
11	Farm Service Agency (FSA) - Texas	College Station, TX	Natural Resources Cultural Resources Environment	FSA farm programs help agricultural producers manage market risks, recover from disasters, and conserve and protect America's natural resources.	Solicited	(979) 680-5151	<a href="http://www.fsa.usda.gov/">http://www.fsa.usda.gov/</a>	
12	National Park Service (NPS)	Washington, DC	Natural Resources	Conservation of the scenery and the natural and historic objects and the wild life to provide for the enjoyment and to leave them unimpaired for future generations. Texas Sea Grant's mission is to improve the understanding, wise use and stewardship of Texas coastal and marine resources.	Solicited	(202) 513-7156	<a href="http://www.nps.gov/index.htm">http://www.nps.gov/index.htm</a>	
13	Texas Sea Grant	College Station, TX	Coastal & Marine Resources	The U.S. Fish and Wildlife Service practices Strategic Habitat Conservation to conserve, protect, and save natural habitats.	Solicited	(979) 845-3854	<a href="http://texaseagrant.org/">http://texaseagrant.org/</a>	
14	U.S. Fish and Wildlife Service	Albuquerque, NM	Natural Resources	The USGS is a science organization that provides impartial information on the health of our ecosystems and environment, the natural hazards that threaten us, the natural resources we rely on, the impacts of climate and land-use change, and the core science systems that help us provide information.	Solicited	(505) 248-6911	<a href="http://www.fws.gov/southwest/">http://www.fws.gov/southwest/</a>	
15	U.S. Geological Survey (USGS) - Oklahoma	Oklahoma City, OK	Climate Change Cultural Resources Natural Resources		Solicited	(405) 810-4400	<a href="http://www.usgs.gov/">http://www.usgs.gov/</a>	
16	Organizations	Location	Funding Priorities	Description	Solicitation	Phone	Link	
17	American Indian Science and Eng. Society	Albuquerque, NM	Education	The mission of the AISES is to substantially increase the representation of American Indians and Alaskan Natives in (STEM) studies and careers.	Solicited	(505) 765-1052	<a href="http://www.aises.org/">http://www.aises.org/</a>	
18	Asombro Institute for Science Education	Las Cruces, NM	Education Environment Underrepresented Groups	Their goal is improving scientific literacy and environmental understanding of the Chihuahuan Desert ecosystem through environmental education.	Solicited	(575) 524-3334	<a href="http://www.asombro.org/">http://www.asombro.org/</a>	
19	Communities Unlimited Community Resource Group, Inc.	Fayetteville, AR	Water/Waste Water Lending & Training Education Preservation	To provide deep and lasting impact in communities by combining fundamental infrastructure services with economic entrepreneurial growth strategies. Cornerstones Community Partnerships helps save architectural treasures throughout the Southwest. They also teach using hands, adobe dirt, sand, and straw to connect youth to cultural resources, STEM, and their environment.	Solicited	(479) 443-2700	<a href="http://www.cru.org/">http://www.cru.org/</a> <a href="http://www.communitiessu.org/">http://www.communitiessu.org/</a>	
20	Cornerstones Community Partnerships	Santa Fe, NM	Cultural Resources		Solicited	(505) 982-9521	<a href="http://www.cstones.org/">http://www.cstones.org/</a>	

# REACHING OUT TO PARTNERS

- What are your goals in forming a partnership?
  - Obtaining information
  - Having partners to perform some effort/work?
  - Providing funding or other resources?
  - Adding knowledge and expertise?
  - ???
- How will you form this partnership?
  - Your preferences? Your partners' preferences?
  - Time, effort, expectations
  - Communication
- What are the barriers?
- HOW can you get started?

# REACHING OUT TO PARTNERS

## The “Cold Call”

- **Preparation:**
- Determine whether you will meet in person or via phone/skype/electronic communication
- **Goal:** Determine your goal for talking with the potential partner. It could be:
  - To learn more about the partner and its/his/her potential as a partner on a project/initiative
  - To ask permission to share written materials
  - To give information about a project and schedule a time to follow up
- **Identify:** Let the potential partner know who you are and why you are contacting him/her
- If there is a connection, mention that (“Joe Smith suggested that I contact you”)
- Give a one-sentence purpose to your contact
- **Considerate Question:** “Do you have time to speak with me about the appropriateness of this project to your interests?” (or be more specific)
- **Detailed Purpose for contact:**
  - “I have read more about you, visited your website, understand a bit of your interests. I believe our project matches your interests, but I would like to explore this further. Do you have time to speak with me about the appropriateness of this project to your interests?”.
  - This is your chance to ask all sorts of questions.

# PROFILES FOR RESOURCES OF FUNDING